



STATEMENT OF WORK & CONFIGURATION DOCUMENT

Axon Interview Recording Platform

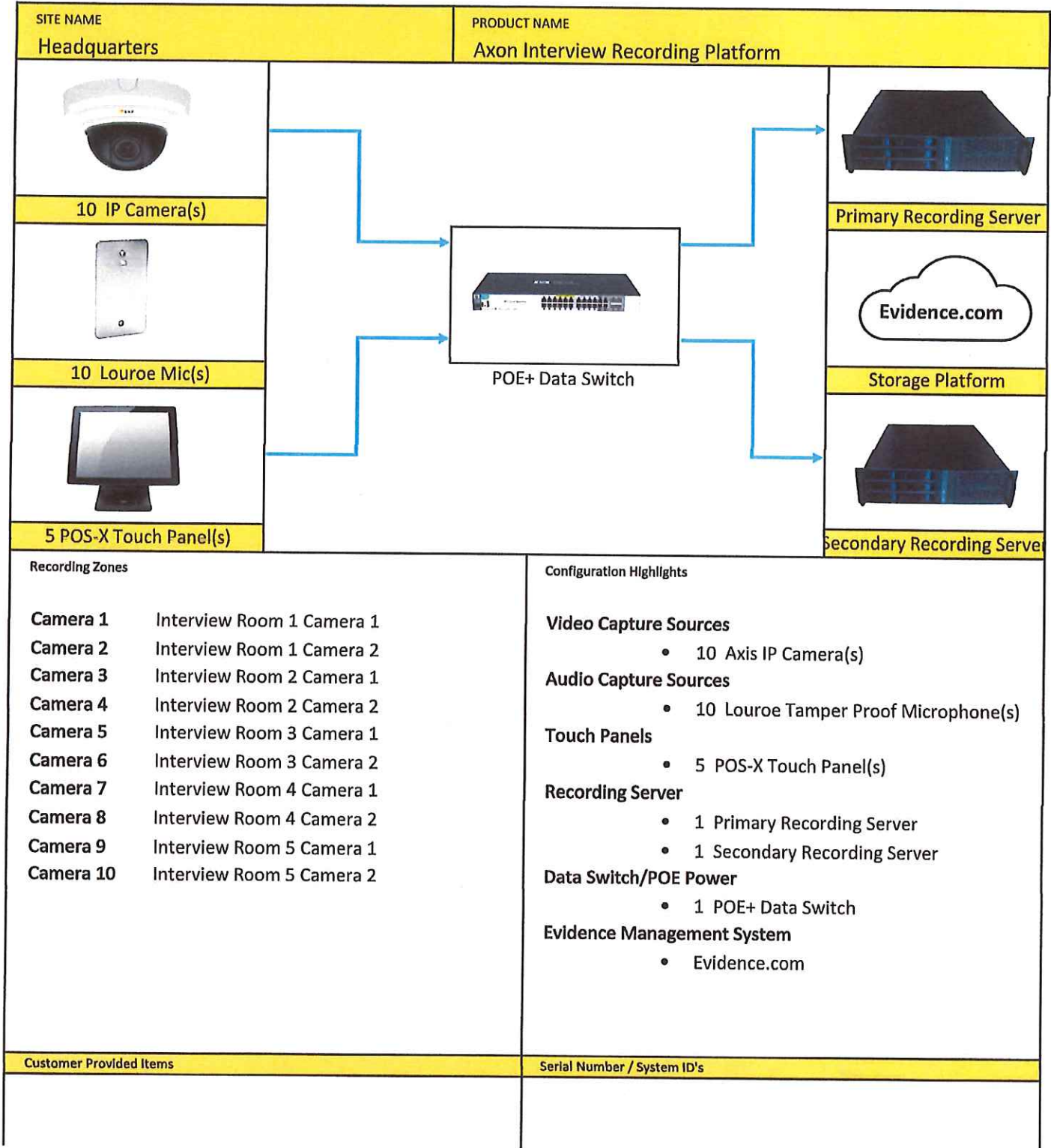
This document details a proposed system design

Agency created for: Lakewood Police Department

Sold By:	Geoff Matthews
Designed By:	Matt Karsten
Installed By:	Axon PSO
Targeted Installation Date:	February 19, 2018

Wednesday, December 20, 2017

SITE OVERVIEW



SYSTEM CONFIGURATION DETAILS

The following sections detail the configuration of the Axon Interview recording system

Cabling Considerations

Cabling Runs	17	Cat5 cable runs are required for this installation
	9	110v power outlets are required for this installation
Cabling Requirements	All Devices: Each Axis IP cameras will require (1) Category 5e/6e cable. This cable run should be connected to the customer's primary data network. Each POS-X touch panel, or PC running a virtual Touch Panel, will each require (1) Category 5e/6e cable. This cable run should be connected to the customer's primary data network Each POS-X touch panel, or PC running a virtual touch panel, will require (1) 110v power outlet. Each recording server will require (2) 110v power outlets	
	Recording Servers: The Primary Recording Server Pro requires (1) dedicated cat 5e/6e The Secondary Recording Server Pro requires (1) dedicated cat 5e/6e	
	Data Switch: Each POE+ Data Switch at this location requires (1) category 5e cable. This cable run should be connected to the customer's primary data network core.	
	Type:	POE+ Data Switch
Redundancy	This design does not include cable redundancy	
Customer Provided Items	Customer to provide all cabling runs	
Axon Provided Items	N/A	

Network Considerations

Network Requirements	Each Axis IP Camera will be connected to a POE+ Data Switch that provides the device with power and network connectivity		
	Each Recording Server must be given a static, IPv4 network address that is routable across the network		
	Each IP Camera must be given a static, IPv4 network address that is routable across the network		
	Each POS-X Touch Panel must be given a static, IPv4 network address that is routable across the network		
Network Addressing	Network Device	Static IPs	Total IPs
	IP Cameras	10	18
	POS-X Touch Panel	5	
	Recording Servers	2	
	POE+ Data Switch	1	

Data Switch Provisioning	The customer will provide the POE data switch needed for this install.
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Network Considerations Cont'd

Customer Provided Items	<p>Customer to provide all device IP addresses</p> <p>Customer to also provide:</p> <ul style="list-style-type: none"> Subnet Mask Gateway IP DNS/WINS IP Time Server IP <p>Customer IT staff will configure all switches with proper network configuration</p>
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Video Capture Device

Interview Room 1 Camera 1	
Video Capture Source	Axis F41 Pinhole IP Camera
Deployment Method	This camera will be covertly installed in the environment
Recording Activation	Recording will be manually triggered via the POS-X Touch Panel
Customer Provided Items	N/A
Axon Provided Items	Axon will provide the camera for this zone

Video Capture Device

Interview Room 1 Camera 2	
Video Capture Source	Axis F41 Pinhole IP Camera
Deployment Method	This camera will be covertly installed in the environment
Recording Activation	Recording will be manually triggered via the POS-X Touch Panel
Customer Provided Items	N/A
Axon Provided Items	Axon will provide the camera for this zone

Video Capture Device

Video Capture Source	Axis F41 Pinhole IP Camera
Deployment Method	This camera will be covertly installed in the environment
Recording Activation	Recording will be manually triggered via the POS-X Touch Panel
Customer Provided Items	N/A
Axon Provided Items	Axon will provide the camera for this zone

Video Capture Device

Interview Room 2 Camera 2	
Video Capture Source	Axis F41 Pinhole IP Camera
Deployment Method	This camera will be covertly installed in the environment
Recording Activation	Recording will be manually triggered via the POS-X Touch Panel
Customer Provided Items	N/A
Axon Provided Items	Axon will provide the camera for this zone

Video Capture Device

Interview Room 3 Camera 1	
Video Capture Source	Axis F41 Pinhole IP Camera
Deployment Method	This camera will be covertly installed in the environment
Recording Activation	Recording will be manually triggered via the POS-X Touch Panel
Customer Provided Items	N/A
Axon Provided Items	Axon will provide the camera for this zone

Video Capture Device

Interview Room 3 Camera 2	
Video Capture Source	Axis F41 Pinhole IP Camera
Deployment Method	This camera will be covertly installed in the environment
Recording Activation	Recording will be manually triggered via the POS-X Touch Panel
Customer Provided Items	N/A
Axon Provided Items	Axon will provide the camera for this zone

Video Capture Device

Interview Room 4 Camera 1	
Video Capture Source	Axis F41 Pinhole IP Camera
Deployment Method	This camera will be covertly installed in the environment
Recording Activation	Recording will be manually triggered via the POS-X Touch Panel
Customer Provided Items	N/A
Axon Provided Items	Axon will provide the camera for this zone

Video Capture Device

Interview Room 4 Camera 2	
Video Capture Source	Axis F41 Pinhole IP Camera
Deployment Method	This camera will be covertly installed in the environment
Recording Activation	Recording will be manually triggered via the POS-X Touch Panel
Customer Provided Items	N/A
Axon Provided Items	Axon will provide the camera for this zone

Video Capture Device

Interview Room 5 Camera 1	
Video Capture Source	Axis F41 Pinhole IP Camera
Deployment Method	This camera will be covertly installed in the environment
Recording Activation	Recording will be manually triggered via the POS-X Touch Panel
Customer Provided Items	N/A
Axon Provided Items	Axon will provide the camera for this zone

Video Capture Device

Interview Room 5 Camera 2	
Video Capture Source	Axis F41 Pinhole IP Camera
Deployment Method	This camera will be covertly installed in the environment
Recording Activation	Recording will be manually triggered via the POS-X Touch Panel
Customer Provided Items	N/A
Axon Provided Items	Axon will provide the camera for this zone

Audio Capture Device

Audio Capture Source	10	Louroe Tamper Proof Microphone(s) will be included in this design
Deployment Method	Each microphone will be overtly installed and connected to (1) IP camera in each zone	
Recording Activation	Recording will be activated in unison with the connected IP camera	
Customer Provided Items	N/A	
Axon Provided Items	Axon will provide all microphones	

Recording Servers

Recorder Count	2	recording server(s) will reside at this location
Server Model	Primary Recording Server Pro and Secondary Recording Server Pro	
Redundancy	This system includes recording redundancy	
Customer Provided Items	Customer to provide all recording servers	
Axon Provided Items	N/A	

Metadata Tags

Metadata Tagging	The system will collect metadata information prior to, and after, the interview recording process (i.e. Interviewer Name, Interviewee Name, Case Number)
Metadata Tags	<p>Information collected prior to recording:</p> <ul style="list-style-type: none"> • Interviewee first and last name • Case number • Case type • Interviewee type <p>Information collected post recording:</p> <ul style="list-style-type: none"> • Interviewer name(s)
Customer Provided Items	Customer to provide preferred metadata fields
Axon Provided Items	Axon to facilitate the creation of metadata fields

EVIDENCE.COM CONFIGURATION DETAILS

The following sections detail the configuration of Evidence.com. This section pertains to all recording sites in the environment.

Application Package

Evidence Mgmt System	Evidence.com
Agency URL	TBD
Evidence Sync	Yes
Keys	TBD
Package Description	TBD
Application Features	<p>Network Applications:</p> <ul style="list-style-type: none">• Remote monitoring application <p>Evidence.com Application Features:</p> <ul style="list-style-type: none">• Secure Cloud Storage• Redaction• Download/Sharing• Audit Trail• Reporting
Customer Provided Items	N/A
Axon Provided Items	Axon will provide all items in this category

Training

Appplication Package	<p>This solution will include on-site application training covering:</p> <ul style="list-style-type: none">• Touch panel overview• Initiating interview wizard• Entering metadata• Controlling the interview process• Closing an interview <p>Evidence.com functionality</p>
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Axon International, Inc.'s Sales Terms and Conditions for Direct Sales to End User Purchasers

By signing this Statement of Work, you are agreeing to the items set forth in this document and Axon's Master Services & Purchasing Agreement posted at www.Axon.com/legal. You represent that you are lawfully able to enter into contracts and if you are entering into this agreement for an entity, such as the company, municipality, or government agency you work for, you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, do not sign Statement of Work.

This Statement of Work is bound to the applicable signed quote. Upon confirmation of the installation dates, to be confirmed in writing, the agency will give no less than a 2-week advanced notice of cancellation or change from the date of the scheduled installation. In the event the Agency cancels 2 weeks or less from the date of the scheduled installation, the agency will be responsible for all travel booked, and resource costs associated with the cancelled installation. Rescheduling of the installation will be at the discretion of Axon Professional Services based on available dates within the installation schedule calendar.

Changes to the scope of this SOW must be documented and agreed upon by the Parties in a change order. If the changes cause an increase or decrease in any charges or cause a scheduling change from that originally agreed upon, an equitable adjustment in the charges or schedule will be agreed upon by the Parties and included in the change order, signed by both Parties.

Signature: Michael Colitta

Date: 1/23/18

Title: I.T. Manager

Approved As To Legal Form:
Alfonso L. Sorellero
Director of Law, City of Lakewood

Req 30440

Axon Enterprise, Inc.

Protect Life.

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Quotation

Quote: Q-114631-5
Date: 1/3/2018 4:57 PM
Quote Expiration: 2/28/2018
Contract Start Date*: 2/19/2018
Contract Term: 5 years

AX Account Number:
134528

Bill To:
Lakewood Police Dept. - OH
12650 DETROIT AVE.
Lakewood, OH 44107
US

Ship To:
Michael Coletta
Lakewood Police Dept. - OH
12650 DETROIT AVE.
Lakewood, OH 44107
US

SALESPERSON	PHONE	EMAIL	DELIVERY METHOD	PAYMENT METHOD
Geoff Matthews		gmatthews@taser.com	Fedex - Ground	Net 30

*Note this will vary based on the shipment date of the product.

Year 1

Due Net 30

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
10	50114	AXIS SENSOR UNIT F1025	USD 369.57	USD 3,695.70	USD 1,256.50	USD 2,439.20
10	50113	AXIS F41 COVERT MAIN UNIT	USD 594.75	USD 5,947.50	USD 2,022.10	USD 3,925.40
10	74059	MOTION SENSOR ENCLOSURE - COVERT CAMERA	USD 115.00	USD 1,150.00	USD 391.00	USD 759.00
10	50118	LOUROE MICROPHONE (POE)	USD 182.61	USD 1,826.10	USD 620.90	USD 1,205.20
5	50127	POS-X TOUCHPANEL W/ 8GB RAM, 500GB SSD HD	USD 2,434.78	USD 12,173.90	USD 4,139.15	USD 8,034.75
5	74056	TOUCH PANEL WALL MOUNT	USD 44.10	USD 220.50	USD 74.95	USD 145.55
5	50070	AXON TOUCH PANEL SOFTWARE	USD 1,500.00	USD 7,500.00	USD 2,550.00	USD 4,950.00
2	50071	AXON STREAMING SERVER LICENSE (PER SERVER)	USD 1,750.00	USD 3,500.00	USD 1,190.00	USD 2,310.00
10	50055	INTERVIEW ROOM UNLIMITED EVIDENCE.COM LICENSE YEAR 1 PAYMENT	USD 1,188.00	USD 11,880.00	USD 4,039.20	USD 7,840.80

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
5	85170	INTERVIEW ROOM, INSTALL AND SETUP	USD 2,500.00	USD 12,500.00	USD 4,250.00	USD 8,250.00
Year 1 Total Before Discounts:						USD 60,393.70
Year 1 Discount:						USD 20,533.80
Year 1 Net Amount Due:						USD 39,859.90

Year 2

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
10	50056	INTERVIEW ROOM UNLIMITED EVIDENCE.COM LICENSE YEAR 2 PAYMENT	USD 1,188.00	USD 11,880.00	USD 0.00	USD 11,880.00
5	50074	AXON TOUCH PANEL SOFTWARE MAINTENANCE ANNUAL PAYMENT	USD 300.00	USD 1,500.00	USD -755.00	USD 2,255.00
2	50072	AXON STREAMING SERVER SOFTWARE MAINTENANCE ANNUAL PAYMENT	USD 350.00	USD 700.00	USD 0.00	USD 700.00
Year 2 Total Before Discounts:						USD 14,080.00
Year 2 Net Amount Due:						USD 14,835.00

Year 3

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
10	50057	INTERVIEW ROOM UNLIMITED EVIDENCE.COM LICENSE YEAR 3 PAYMENT	USD 1,188.00	USD 11,880.00	USD 0.00	USD 11,880.00
5	50074	AXON TOUCH PANEL SOFTWARE MAINTENANCE ANNUAL PAYMENT	USD 300.00	USD 1,500.00	USD -755.00	USD 2,255.00
2	50072	AXON STREAMING SERVER SOFTWARE MAINTENANCE ANNUAL PAYMENT	USD 350.00	USD 700.00	USD 0.00	USD 700.00
Year 3 Total Before Discounts:						USD 14,080.00
Year 3 Net Amount Due:						USD 14,835.00

Year 4

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
10	50058	INTERVIEW ROOM UNLIMITED EVIDENCE.COM LICENSE YEAR 4 PAYMENT	USD 1,188.00	USD 11,880.00	USD 0.00	USD 11,880.00
5	50074	AXON TOUCH PANEL SOFTWARE MAINTENANCE ANNUAL PAYMENT	USD 300.00	USD 1,500.00	USD -755.00	USD 2,255.00
2	50072	AXON STREAMING SERVER SOFTWARE MAINTENANCE ANNUAL PAYMENT	USD 350.00	USD 700.00	USD 0.00	USD 700.00
Year 4 Total Before Discounts:						USD 14,080.00
Year 4 Net Amount Due:						USD 14,835.00

Year 5

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
10	50059	INTERVIEW ROOM UNLIMITED EVIDENCE.COM LICENSE YEAR 5 PAYMENT	USD 1,188.00	USD 11,880.00	USD 0.00	USD 11,880.00

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
5	50074	AXON TOUCH PANEL SOFTWARE MAINTENANCE ANNUAL PAYMENT	USD 300.00	USD 1,500.00	USD -755.00	USD 2,255.00
2	50072	AXON STREAMING SERVER SOFTWARE MAINTENANCE ANNUAL PAYMENT	USD 350.00	USD 700.00	USD 0.00	USD 700.00
Year 5 Total Before Discounts:						USD 14,080.00
Year 5 Net Amount Due:						USD 14,835.00
Subtotal						USD 99,199.90
Estimated Shipping & Handling Cost						USD 214.62
Grand Total						USD 99,414.52

Hardware Shipping Estimate

Typically, hardware shipment occurs between 4 – 6 weeks after purchase date. Product availability for new or high demand products may impact delivery time.

Axon Enterprise, Inc.'s Sales Terms and Conditions for Direct Sales to End User Purchasers

By signing this Quote, you are entering into a contract and you certify that you have read and agree to the provisions set forth in this Quote and Axon's Master Services and Purchasing Agreement posted at <https://www.axon.com/legal/sales-terms-and-conditions>. You represent that you are lawfully able to enter into contracts and if you are entering into this agreement for an entity, such as the company, municipality, or government agency you work for, you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, do not sign this Quote.

Signature:

Michael Coletta

Date:

1/22/2018

Name (Print):

Michael Coletta

Title:

I.T. Manager

PO# (if needed):

Quote: Q-114631-5

Please sign and email to Geoff Matthews at gmatthews@taser.com or fax to

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Approved As To Legal Form:

Alexander J. Beltrami
Director of Law, City of Lakewood